

**Minutes of Board Meeting of
Mesquite Real Estate Association
April 18, 2008
Held at MREA Office**

Henry Ricci, President of the Association, called the meeting to order at 8:02 a.m. Board Members present today are President Henry Ricci, 1st Vice President Ron Delgado, 2nd Vice President Natalie Hafen, Secretary Brandon Park, Treasurer Bill McIntosh, Bylaws Chairperson Judi Depew, Political Action Chairperson Michael Glieden, Tour Chairperson Kathi Majors, Board Person John Johnson, and Board Person Larry Guntle.

Secretary's Report: Brandon Park previously e-mailed the minutes of the March 21, 2008 Board meeting to all Board members. There were two issues that needed correction from the minutes sent out earlier. Brandon Park presented what was recorded and the corrections. A motion was made by Judi Depew to approve the minutes as amended. The motion was seconded by Michael Glieden and the vote was unanimous.

Treasurer's Report: Bill McIntosh handed out Profit & Loss and Balance Sheet and explained them in the Fiscal Year Report for the MREA April 2007 to March 2008. Actual report will be kept on file with a copy of the minutes.

New Business

Approving Minutes via Email- Brandon Park reported that the Board Members are not replying to the emailed copy of the minutes that are being sent out. Brandon Park recommended either replying if you approve or disapprove or we come up with another way to approve the minutes. Ron Delgado said it is part of our fulfilling our responsibility as Board Members. After discussion it was decided to keep sending the e-mails.

Agenda Items and staying to those items until resolved- Brandon Park mentioned that during recent Board Meetings there were a few members that felt that we were not staying on the Agenda issues until resolved. It was suggested to assign a time keeper that when we are going off track or taking too much time they would get us back to the issue at hand. Henry Ricci felt that we can police ourselves without a middle-person.

Unfinished Business

New Office Fees- Natalie Hafen felt that we have followed policies and procedures and that we have re-visited this issue a number of times. She feels that they should not have to refund Brokers. She mentioned that each new broker doesn't want to pay but they want to participate and have all the advantages of membership. Judi Depew feels that if offices are not complying with our rules, we need to send them a letter from the Board explaining rules. Bill McIntosh brought up that we could have a status to pay the fine/fee and then have it reviewed. Bill also added what makes up a new office? Is it ownership, new name, new location, broker? Henry Ricci feels that the office fee has challenged our board and our bylaws. Bill McIntosh asked again what constitutes a new office. He then recommended that we set up a committee to review the issue and come back to next meeting with suggestions. Henry Ricci asked for volunteers to be

on the committee. Ron Delgado and Michael Glieden along with Henry Ricci will head the committee. Natalie Hafen made a motion for Henry Ricci, President MREA to write a letter letting the broker know that his situation is under review by the entire board. This motion was seconded by Larry Guntle and the vote was unanimous.

Sign Ordinance- Henry Ricci reported that at the last City Meeting, where the sign ordinance was discussed we as MREA had a strong representation. At the meeting they did not allow public comment. To get our voice heard Henry Ricci made a motion to draft a letter to Mayor Holecheck and City Council addressing our input and concerns. This was seconded by Michael Glieden and the vote was unanimous.

Follow-up on brick for Kolleen-Henry Ricci asked if anybody knew the status of the brick that was in memory of Kolleen. Discussion followed and Henry Ricci said that he would check on it and report back.

Thank you letters from the MREA- Henry Ricci brought up that we have had great speakers and sponsors and that we should be sending them Thank You cards and that this is to be started now. He asked that this be added to our policies and procedures and assigned to Dee Love as the MREA Office Manager.

Eureka for Luncheon-Henry Ricci said that we had mentioned before about having the MREA Luncheon at the Eureka Buffet and asked for Board input. Natalie Hafen brought up the fact that we do not have to have a lunch we can do something else. John Johnson said the he felt that if we moved around it would give us more exposure. Discussion followed and Michael Glieden agreed to talk to the Eureka about having a luncheon there.

Builders and Contractors Membership for Membership Trade-Henry Ricci said that it looked like MREA membership was in favor of working together with them. Natalie Hafen is going to finish the application.

Provisions for dissolving the MREA- This issue was tabled from last month. Henry Ricci asked Dee Love to look into what exactly is needed and how the GLVAR is set up.

Committee Reports:

Bylaws- Judi Depew reported that 158 ballots went out and 122 voted in the last elections.

Website Development- Brandon Park called Adam Hardy in Logandale/Overton to get an idea of what he would charge to host our website. He reported that it would run approximately \$5-20 per month depending on exactly what is needed. Bill McIntosh recommended waiting until September and we can get a bid for next year.

Political Awareness- Michael Glieden reported that he attended the BORPAC meeting. He was voted in as a member of BORPAC. He wants decisions that are going to BORPAC and coming from BORPAC to be made as a consensus of the Board of Directors or as a general MREA membership.

Budget and Financial Plan-Bill McIntosh reported earlier.

New Member Services- Dee Love reported that we have 2 new members to the MREA and 12 boxes were sold. There are currently 16 boxes in inventory. Dee Love asked Brandon Park to submit a new list of officers for the MREA to the state reflecting the recent change of Board Officers.

MLS Liaison-Natalie Hafen reported that with the new MLS they are still fixing a few items. There will be an assistant/office manager form that the brokers can sign to give access to MLS to those non-licensed working for brokers. That would give 3 levels of users to the new MLS. Natalie also reported that she is still working with Judy Cole and are down to the last few pages of the new polices and procedures manual for the MLS.

Natalie Hafen also brought up that A Broker has requested verbiage on why they should pay a new office fee. Dee Love said that they have not done the paperwork with the MREA to transfer the agents to a new brokerage.

Bill McIntosh made a motion to issue a letter to said Broker asking them to comply with MREA rules and pay the application fee for MREA within a reasonable amount of time, if they disagree with policy they can pay application fee under protest. Natalie Hafen feels that it is asking for trouble to pay under protest. Judi Depew recommended having an attorney review our bylaws. Bill McIntosh felt that an attorney could be costly and how would the membership feel about us spending their money that way. After discussion Bill McIntosh withdrew the portion of the motion to pay under protest. The motion now reads, MREA is to issue a letter to said Broker asking them to comply with MREA rules and pay the application fee for MREA within a reasonable amount of time. This was seconded by Judi Depew and went to vote. In favor were Natalie Hafen, Michael Glieden, Judi Depew, and Ron Delgado. Opposed were Bill McIntosh and Brandon Park. The motion did not pass. It was decided that more time was going to have to be put into the issue and more board members needed to be present.

We also talked about Assistants who are acting as Real Estate Agents and have not applied or paid to become a MREA members. This is a problem is going to be looked into and revisited next meeting.

Tour- Kathi Majors had to leave prior to reporting however she did say that the tour is going good.

MREA -Dee Love will email her report to board members

A motion was made to adjourn the meeting at 10:38 by Henry Ricci and seconded by Brandon Park and vote was unanimous.

Respectfully Submitted,
Brandon Park, Secretary