

**Minutes of Board Meeting of
Mesquite Real Estate Association
May 16, 2008
Held at MREA Office**

Henry Ricci, President of the Association, called the meeting to order at 8:00 a.m. Board Members present today are President Henry Ricci, 1st Vice President Ron Delgado, 2nd Vice President Natalie Hafen, Secretary Brandon Park, Treasurer Bill McIntosh, Bylaws Chairperson Judi Depew, Political Action Chairperson Michael Glieden, Community Service/Public Relations Chairpersons John Johnson, and Larry Guntle.

Secretary's Report: Brandon Park previously e-mailed the minutes of the April 18, 2008 Board Meeting and the April 29, 2008 Special Board Meeting to all Board Members. A motion was made by Brandon Park to approve the minutes as written and reply via email. The motion was seconded by Henry Ricci and the email vote was unanimous to approve the minutes.

Treasurer's Report: Bill McIntosh reported the MREA account balance. He reported that it was an ordinary month in regard to expenses. He reported income from two (2) new members.

Board Business: Since our last meeting we have had two(2) board members that have requested to resign from the MREA Board of Directors.

Natalie Hafen tendered her resignation. She feels that as a board we are going to be challenged to the decisions we make and she has worked hard to get the MREA to where it is now. Henry Ricci voiced his appreciation for all that she has done. Ron Delgado added that he would like to see her continue and that we could use the help. Larry Guntle also felt that her input is valuable to the MREA Board. Natalie Hafen decided to withdraw her resignation on the grounds that she will fulfill her commitment to serve out her term.

Kathi Majors also tendered her resignation which the board accepted. Henry Ricci is going to talk to her about staying on as the Committee Chairperson over the MREA Tour.

Unfinished Business

New Office Fee- Henry Ricci following from the approved motion in the Special Meeting from 4/29/08 it was decided to repay the \$2500 to the four (4) companies that paid it. Before moving on Natalie Hafen inquired why the brokers that had a problem paying the new office fee did not come to a board meeting. Judi Depew felt that it should be a board policy to have complainants meet with the entire board. Bill McIntosh felt this would not be a good use of time and that is why we have committees, to get facts and then relay them to the Board. Bill McIntosh then asked if we wanted to refund money to offices that are currently not in compliance with our MREA rules. Natalie Hafen felt that we should separate the issues and refund the brokers then if members are not in compliance we can take appropriate action as necessary. Henry Ricci suggested we write a letter to send out to the brokers who paid the new office fee and then send a separate letter to all offices with an action date to have all brokers/agents complying to MREA rules.

Natalie Hafen made a motion to refund the \$2500 New Office Fee to Century 21 Aadvantage Gold, Mesquite GMAC, Bowler Realty and Falcon Ridge Realty with a letter that due to the misunderstanding of verbage they are getting back the New Office Fee. Each office is to also receive a letter that they need to be in compliance or the MREA will take action to rectify. Motion was seconded by Judi Depew and went to discussion. Bill McIntosh asked for clarification on new offices that have opened that we are not going to peruse them for the \$2500 until we revisit the bylaws. The motion went to vote and the vote was unanimous.

Bill McIntosh made a motion to get board approval to break our bank deposit by \$12,000 in order to cover the expense of the reimbursement of the new office fee that was just approved. The motion was seconded by Judi Depew and went to vote. The vote was six (6) in favor and two (2) in opposed. Those in opposition were Natalie Hafen and Ron Delgado. The motion passed. Bill McIntosh will talk to the bank to get this handled.

Sign Ordinance- Henry Ricci reported that he received a letter from the city in regard to the sign ordinance. There will be a Sign Ordinance Workshop on June 25-26, 2008. He will follow up and keep us posted.

Follow-up on brick for Kolleen-Henry Ricci that the brick is at the museum but when he went they were unable to locate it. Bill McIntosh said that he also went by a couple of weeks ago and was disappointed in the lack of attention. Henry will follow-up and report back.

Eureka for Luncheon- Michael Glieden has set up this months Luncheon to be at the Eureka Buffet. Bill McIntosh mad a suggestion to have the sponsor this month only pay \$75 because they are also our guest speaker and will have to pay for their own lunch. Henry Ricci said that he would notify the sponsor of the change.

Provisions for dissolving the MREA- Dee Love previously had emailed all the BOD the provisions of dissolution from the GLVAR bylaws. Henry Ricci suggested to keep them and they will be used and re-looked at as we consider revising the bylaws.

Builders and Contractors Membership for Membership Trade- Judi Depew said that she would take them an application for the MREA to have them fill out.

New Business

Independent Audit of the Books- Dee Love had previously sent out an email asking if the MREA had to comply with NAR rules. She pointed out that we are not recognized by NAR as an association and do not have to comply. Bill McIntosh pointed out that an audit is very costly and that he would recommend we do a review of systems and procedures. When we as a board have questions about how something is being handled to ask and let them explain the system being used. Bill McIntosh also said that he would discuss with the CPA the cost of a "CPA Review" and report back next meeting.

Henry Ricci said that he would look into the requirements for us to be recognized by NAR.

Supra Proposal Received- After discussion it was agreed that summer is not the time to be discussing raising members business expenses and that we would revisit this issue in fall.

Administrative Assistants / Office Manager MLS Membership- Natalie Hafen explained that the reason for this status and fee. Brokers/Agents should not be giving their codes out to anybody. This is as much to protect us as an Association as it is to protect our MLS vendor.

Natalie Hafen made a motion to accept a \$25 application fee to the MREA for Administrative Assistants and Office Managers that are going to have access to MLS. Motion was seconded by Judi Depew and went to discussion. Bill McIntosh asked about Affiliates? How do they fit in? Natalie Hafen explained that an Affiliate Member is separate from this class. One may be an affiliate or an assistant/office manger or both depending on the situation. The Motion went to vote and was unanimous in favor.

Committee Reports:

Bylaws- Judi Depew reported at the last bylaws meeting all committee members were very uncomfortable with what has happened with the new office fee issue. Judi will contact some other Boards in Nevada. She mentioned that she has already contacted Elko and that they were very informative. Henry Ricci passed out CD's with the NAR 2008 model bylaws & addendums. He asked the Board to begin look over them.

Website Development- No report

Political Awareness- Michael Glieden reported that he attended the BORPAC meeting. They discussed Boulder City wanting to remove 2 council members. He also reported that the real estate community was in favor of this and he voted to in favor.

Budget and Financial Plan-Bill McIntosh reported earlier.

New Member Services- Dee Love reported that we have one (1) new member to the MREA and five (5) boxes were sold and one (1) termination.

MLS Liaison-Natalie Hafen gave an update on MLS Policies and Procedures.

Tour- No report

Builders & Contractors- Reported that they are working on home tour this fall.

MREA -Dee Love presented petty cash report. She brought up a fine that was in dispute. She recommended waiving the fine. Natalie Hafen brought up that his complaint is that is was during the MLS change. The Board reviewed the dates and the dates were prior to the new MLS and the Fine will be enforced.

Open Floor Issues:

New MLS System- Henry Ricci brought up that with the new MLS system listings are not getting out to IDX customers such as those on www.REALTOR.com. Natalie Hafen also felt that CMA's should be a higher priority.

Insurance for Board Members- Henry asked Dee Love to look into getting insurance for Board Members and report back next meeting.

Orientation for New Members- Ron Delgado wants to discuss this and it will be added to next months agenda.

A motion was made to adjourn the meeting at 10:15 by Ron Delgado and seconded by John Johnson and vote was unanimous in favor.

Respectfully Submitted,
Brandon Park, Secretary